

	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T			
1	PROPOSER		Sutter Roofing			Southern Roofing			American Roofing			Roof USA			Tecta America West Florida			Service Works Commercial Roofing					
2	Prices and Rank based on price alone	60 mil	\$3,265,519.00	6	\$3,210,044.00	5	\$3,151,697.00	4	\$2,996,639.00	3	\$2,610,272.00	2	\$2,406,400.00	1				\$2,406,400.00	1				
3	Color Legend	Header	Price Points			Tech Points			Total Score/Rank									-2,406,400.00					
4	Price Scoring - Ratio of Lowest Price to Higher Prices																						
5	Lowest Price divided by Column Price being scored		\$2,406,400 / \$3,265,519			\$2,406,400 / \$3,210,044			\$2,406,400 / \$3,151,697			\$2,406,400 / \$2,996,639			\$2,406,400 / \$2,610,272			\$2,406,400 / \$2,406,400					
6	Ratio of low price to column price		0.736911957946042			0.74964704533645			0.763525173898379			0.803032997968724			0.92189626215199			1.00					
7	Ratio represented as a Percentage		74%			75%			76%			80%			92%			50					
8	Points Awarded for Price (Ratio % X 50 Points = score)		50			37			37.5			38			40			46			50		
9	Technical Points																						
10	Evaluator #		1	2	3	1	2	3	1	2	3	1	2	3	1	2	3	1	2	3			
11	B. Overall Approach & Planning for Completion of Project		30	25	26	30	18	10	23	18	15	23	18	10	28	19	15	24	18	10	23		
12	C. Experience of Key Personnel & Company Overview		10	10	8	10	6	2	8	6	7	8	6	5	8	6	5	10	6	6	8		
13	D. References of Past Performance		10	6	9	10	6	9	10	6	8	8	6	8	10	6	8	10	6	9	10		
14	Total Technical Points Awarded		50	41	43	50	30	21	41	30	30	39	30	23	46	31	28	44	30	25	41		
15	Sum of Technical Points					134			92			99			99			103			96		
16	Price Score by Straight Ratio			37	37	37	37.5	37.5	37.5	38	38	38	40	40	40	46	46	46	50	50	50		
17	Sum of Price Scores (Score x 3)					111			112.5			114			120			138			150		
18	TOTAL POINTS AWARDED Technical Points + Price Points			245			204.5			213			219			241			246				
19	Rank			2			6			5			4			3			1				

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1	PROPOSER		Sutter Roofing			Southern Roofing			American Roofing			Roof USA			Tecta America West Florida			Service Works Commercial Roofing		
20	Other Calculations																			
21	Difference between column price and low price.		\$859,119.00			\$803,644.00			\$745,297.00			\$590,239.00			\$203,872.00			0		
22	Difference converted to Percentage over low price		0.357014212101064			0.333961103723404			0.309714511303191			0.245278839760638			0.0847207446808511			0		
23	Alternate Method Price Scoring																			
24	Ratio of column price to lowest price		\$3,265,519 / \$2,406,400			\$3,210,044 / \$2,406,400			\$3,151,697 / \$2,406,400			\$2,996,639 / \$2,406,400			\$2,610,272 / \$2,406,400			\$2,406,400 / \$2,406,400		
25	Ratio in decimals		1.35701421210106			1.3339611037234			1.30971451130319			1.24527883976064			1.08472074468085			1		
26	Convert decimal to %		Column price is 1.36 greater than low price or low price is 64% of column price			Column price is 1.33 greater than low price or low price is 67% of column price			Column price is 1.31 greater than low price or low price is 69% of column price			Column price is 1.25 greater than low price or low price is 75% of column price			Column price is 1.08 greater than low price or low price is 92% of column price			100%		
27	Multiply % by Points Available (50) for ALTERNATE PRICE POINTS		32			33.5			34.5			37.5			46			50		
28	Alternate Price Points total (x3)		96			100.5			103.5			112.5			138			150		
29	Sum of Technical Points		134			92			99			99			103			96		
30	Alternate Total Score		230			192.5			202.5			211.5			241			246		
31	Rank		3			6			5			4			2			1		



Hillsborough County Sheriff's Office
Tampa, Florida

TABULATION of PROPOSALS

Purchasing Unit
Janice Wilder, Buyer
813-247-8029

RFP NO. 21-13 ORJ Roof Renovations OPENED: January 8, 2014 AWARDED: BOLD PRINT INDICATES AWARD		Sutter Roofing 8811 Maislin Dr. Tampa FL 33637 813-868-0800 Robert Pope rpope@sutterroofing.com	Southern Roofing 1727 W. Cypress St. Tampa FL 33606 813-251-5252 George Peterson george@southroof.com	American Roofing and Sheet Metal 5425 W Crehshaw St Tampa Fl 33634 813-884-1815 Pierre Aarons pierre.aarons@arsmi.com	Roof USA 17300 Nicasio Jay Ave Brooksville FL 34614 352-596-1150 Nick Hay nick.hay@roofusa.com	Tecta America West Florida 6809 N. Nebraska Ave Tampa Fl 33604 813-621-1700 Jamie Morgan jmorgan@tectaamerica.com	Service Works Commercial Roofing 5423 N. 59th St. Tampa FL 33610 813-626-7717 Alberta (Jr.) Garza agarza@serviceworksroofing.com
A Price by Building							
1.	Housing Unit 1	\$283,087.00	\$249,130.00	\$291,025.08	\$241,484.00	\$201,739.00	\$206,720.00
2.	Housing Unit 2	\$271,670.00	\$245,045.00	\$249,642.02	\$228,871.00	\$195,887.00	\$195,840.00
3.	Housing Unit 3	\$271,670.00	\$256,065.00	\$261,270.18	\$233,921.00	\$202,802.00	\$195,840.00
4.	Housing Unit 4	\$271,670.00	\$246,621.00	\$246,346.25	\$228,871.00	\$200,645.00	\$195,840.00
5.	Housing Unit 5	\$271,670.00	\$252,126.00	\$264,743.41	\$232,121.00	\$194,150.00	\$195,840.00
6.	Housing Unit 6	\$283,087.00	\$251,906.00	\$279,371.57	\$241,484.00	\$201,555.00	\$206,720.00
7.	Building 7	\$203,551.00	\$172,267.00	\$191,847.71	\$174,536.00	\$160,038.00	\$149,120.00
8.	Building 8	\$124,106.00	\$118,535.00	\$106,766.10	\$110,117.00	\$96,858.00	\$94,080.00
9.	Building 9	\$85,228.00	\$93,616.00	\$78,059.08	\$87,461.00	\$81,661.00	\$62,720.00
10.	Building 10	\$287,028.00	\$234,769.00	\$270,346.23	\$251,842.00	\$179,542.00	\$211,200.00
11.	Building 11	\$184,725.00	\$189,997.00	\$178,571.66	\$174,960.00	\$150,980.00	\$135,680.00
12.	Building 12	\$206,251.00	\$200,941.00	\$187,427.99	\$206,566.00	\$148,615.00	\$151,040.00
13.	Building 13	\$67,680.00	\$100,237.00	\$66,388.67	\$84,637.00	\$77,902.00	\$53,120.00
14.	Building 14	\$180,478.00	\$136,977.00	\$185,180.11	\$191,900.00	\$105,708.00	\$142,080.00
15.	North Connector	\$126,287.00	\$182,274.00	\$109,115.39	\$114,406.00	\$159,413.00	\$99,200.00
16.	South Connector	\$126,081.00	\$194,393.00	\$118,968.90	\$150,956.00	\$176,555.00	\$96,000.00
17.	West Connector	Included in North	\$29,720.00	\$10,191.54	\$13,256.00	\$29,097.00	\$15,360.00
18.	Allowances	\$21,250.00	\$55,425.00	\$56,435.68	\$29,250.00	\$47,125.00	Included in Bldg Prices
	BASE BID TOTAL	\$3,265,519.00	\$3,210,044.00	\$3,151,697.57	\$2,996,639.00	\$2,610,272.00	\$2,406,400.00
	Rank by Price	6	5	4	3	2	1



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B Unit prices for materials beyond included allowances								
1.	Wood - Board Foot	\$2.50	\$7.00	\$1.57	\$3.50	\$3.50	\$5.00	
2.	Insulation Board-Square Foot	\$2.65	\$5.00	\$18.09	\$3.50	\$11.00	\$8.00	
3.	Roof Drains - Each	\$85.00	\$317.00	\$133.28	\$120.00	\$85.00	\$75.00	
C Alternate No 1								
1.	80 mil upgrade - Add to Base Bid Total	\$190,782.00	\$142,229.00	\$228,645.60	\$185,000.00	\$281,354.00	\$255,680.00	
	Total With 80 mil Upgrade	\$3,456,301.00	\$3,352,273.00	\$3,380,343.17	\$3,181,639.00	\$2,891,626.00	\$2,662,080.00	
	Rank by Price with Upgrade	6	4	5	3	2	1	
D. Alternate 2								
Unit of Measure Pricing								
1.	PVC Recovery System (Appx 364,000)	60mil	\$8.94	\$9.09	\$8.59	N/A	\$7.06	\$6.40
		80mil	\$9.47	\$9.50	\$9.21	N/A	\$7.78	\$7.05
2.	Remove & Replace Roof (Appx 520 SF)	60mil	\$8.94	\$16.59	\$18.09	N/A	\$3.53	\$8.40
		80mil	\$9.47	\$17.00	\$18.09	N/A	\$4.05	\$9.05
3.	Wood - Board Foot	\$2.50	\$7.00	\$1.57	N/A	\$3.50	\$5.00	
4.	Insulation Board -Square Foot	\$2.65	\$5.00	\$18.09	N/A	\$11.00	\$8.00	
5.	Roof Drains - Each	\$89.00	\$317.00	\$133.28	N/A	\$85.00	\$75.00	
E Product Name & Manufacturer		Carlisle Sure-Flex PVC	GAF EverGuard PVC XK	GAF EverGuard PVC	SIKA-Sarnafil	SIKA-Sarnafil	GAF EverGuard PVC	
EXCEPTIONS		None	None	None	None	None	None	

PROPOSER	Sutter Roofing	Southern Roofing	American Roofing	Roof USA	Tecta America	Service Works	
R & R Checklist							
Quadruplicate Copies	y	y	y	y	y	y	
Signatures	y	y	y	y	y	y	
Signed Amendments	y	y	y	y	y	y	
References	y	y	y	y	y	y	
Project Approach & Planning	y	y	y	y	y	y	
Sub-contractor list	y	y	y	y	y	y	
Product Literature	n	y	y	y	y	y	
Warranty Info	n	y	y	y	y	y	
Resumes	y	y	n	y	y	y	
Company Profile	y	y	y	y	y	y	
Financials	y	y	n	y	y	y	
Vendor App/W9/Tax Receipt	y	y	y	y	Y	y	
Insurance Certificates	y	y	n	y	y	y	
Professional Licenses	y	y	y	y	y	y	
Cleared Convicted Vendor List	y	y	y	y	y	y	
RESPONSIVE	y	y	y	y	y	y	
RESPONSIBLE	y	y	y	y	y	y	